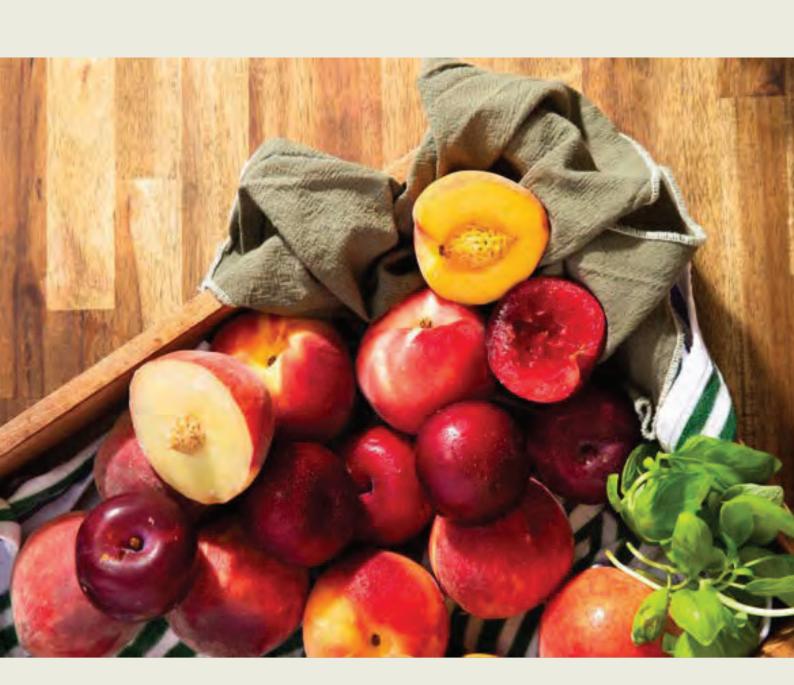


# **Exporter Directory**

Peach, plum, apricot and nectarine exporters across Australia



# Why choose Australian Summerfruit?



#### EXCEPTIONAL QJJALITY

Vibrant colour, rich flavour, and high quality



Grown and packed under rigorous food safety standards





#### SEASONAL AVAILABILITY

Consistent supply during the northern hemisphere winter (November to March)

#### SUSTAINABLE FARMING PRACTICES

Drip irrigation, soil management and IPDM minimise environmental impact





#### **SELECT VARIETIES**

Superior varieties with enhanced sweetness, firmness and shelf life

#### PROXIMITY TO MARKETS

Rapid export to key markets across Asia





#### RELIABLE PARTNERSHIPS

Reliable, long-term relationships

#### **EFFICIENT LOGISTICS**

Sophisticated export infrastructure



# Contents

ACN	03	Montague Farms	09
Murray Valley Plums	03	P&A Vigliaturo	10
Bhatti Fresh	04	Red Leaf Fresh Fruits	10
Cutri Fruit / Premier Farms International	04	Ten Farms	1
Eternal Fresh	05	Valley Pack Cherries and Stonefruit	11
Five Fifty 5 Superfroods	05	VF Siciliano & Sons	12
Foster Stonefruit	06	Valley Pack Group	12
I M Sweet Australia Pty Ltd	06	WA Farm Direct Wandin Valley Farms	13
Kalafatis Fresh Produce	07	Sharp Fruit Redlands Premium Fruit	13
Ky D-Pak	07	Conti Orchards CrozAsia	
Legacy Packing	08	Summerfruit storage and handling guidelines	14
N&A / Sunland Fresh Fruit	08	Summerfruit ordering guidelines	17
Nutrafruit	09	Destination by pathway	19

**Summerfruit Australia Limited (SAL)** is the peak industry body representing Australian growers of nectarines, peaches, plums, and apricots. SAL works to support growers and exporters achieve their goals through research and advocacy domestically and internationally.

Australia grows in excess of 120,000 tonnes of summerfruit, of which 21,000 tonnes is exported to over 39 countries.



# A.C.N. Marketing and Sales Pty Ltd

Company: ACN Orchards

Contact: Matt Parris

T: + 61 3 5826 9437

E: admin@acnorchards.com.au

W: https://acnorchards.com.au/

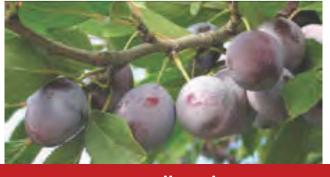
Regions Served: Asia, the Middle East, and Europe.

Fruit Exported: Peach (white and yellow), nectarine (white and yellow), flat donut peach

Supply Window: Late November to mid-March

**Company Profile:** A.C.N Orchards is a family-owned and operated business dedicated to growing, packing, and supplying premium stonefruit to both Australian and international markets. By exclusively growing and packing our own fruit, we maintain complete control over quality at every stage, ensuring our customers receive only the finest, most flavourful stonefruit.

Our brand is built on passion, quality and a commitment to delivering an exceptional eating experience. A family-managed business, we dedicate our time and efforts into ensuring the quality of every piece of fruit we produce. At A.C.N, we work tirelessly to bring the best of our orchards to your table.



**Murray Valley Plums** 

Company: Murray Valley Plums

Contact: Malcolm Taylor, Managing Director

**E**: malcolmc.taylor@bigpond.com

T: +61 427 722 892

Regions Served: Asia, Middle East, Europe, North America

Fruit Exported: European plums

**Supply Window:** January to March

Company Profile: Murray Valley Plums is an Australian proprietary company headquartered in Cobram, Victoria.

Specialising in the cultivation and export of European plums (*Prunus domestica*), the company is dedicated to producing high-quality stone fruit for both domestic and international markets. Murray Valley Plums employs sustainable farming practices to ensure premium produce that meets stringent market standards.

Their commitment to excellence has positioned them as a reputable supplier within the global fruit industry.



# **Bhatti Fresh Produce**

Company: Bhatti Fresh Produce

Contact: Hardev Bhatti

E: admin@bhattifresh.com.au

**T:** +61 3 5825 3919

F: facebook/Bhatti-Fresh-Produce

Regions Served: China, South-East Asia, UAE, Canada

Fruit Exported: Cherry, plum, sugar plum, apple, pear

Supply Window: November to March (stonefruit); March to November (apple and pear)

**Company Profile:** Bhatti Fruit Orchards is a prominent stone fruit producer located in the fertile region of Tatura East, Victoria. Renowned for its commitment to quality, the orchard employs sustainable farming practices to grow fresh, premium-grade fruits that appeal to both domestic and international markets.

With a dedication to innovation and environmental stewardship, Bhatti Orchards ensures each harvest meets the highest standards of flavour and freshness, making it a trusted name in Australia's agricultural industry.



**Company:** Cutri Fruit / Premier Farms

International

**Contact:** Frank Frappa

E: frank.frappa@premierfresh.com.au

T: +61 417 424 439

W: www.cutrifruit.com.au,

www.premierfarmsinternational.com.au

# Premier Farms International / Cutrifruit

Regions Served: Asia, Middle East, Europe, North America

Fruit Exported: Peaches, nectarines, plums, apricots

**Supply Window:** November to April

**Company profile:** Combining the expertise of three leading Australian fresh produce companies, Premier Farms International offers importers, exporters, and wholesaler's premium Australian produce, fresh from the farm.

Cutri Fruit is a third-generation family farm located in Victoria, Australia. Spanning acres of avocados, apricots, mandarins, nectarines, peaches & plums, with a focus on innovation and growing flavourful varieties that are packed with health benefits.

Premier Fresh Australia is a vertically integrated fresh produce, supply chain company in Australia, that distributes fruit and vegetables domestically and internationally. With owned farms and strategic grower partners nationwide, they ensure the delivery of quality, flavourful, fresh produce.

Camera Group is the combination of three families, farming avocados, citrus and tables grapes in the Robinvale and Mildura region for over 50 years and have been shipping their fruit globally for over 30 years.

Together, we strive for continuous innovation, bringing only the best products and unique varieties to consumers. Together, we deliver excellence and unique varieties to consumers.



**Company:** Eternal Fresh

Contact: Marie Nelmes, General Manager

**E:** marie.nelmes@eternalfresh.com

**T:** +64 223 503 902

W: www.eternalfresh.com

#### **Eternal Fresh**

Regions Served: China, Southeast Asia, Middle East, North America

Fruit Exported: Peach, nectarine, plum, apricot

Supply Window: November to April

**Company Profile:** Eternal Fresh is a leading Australian grower, packer, and exporter of premium fresh produce, specialising in stonefruit, including peaches, nectarines, plums, and apricots. Based in Victoria, the company combines decades of expertise with innovative farming practices to deliver exceptional quality fruit to both domestic and international markets.

Eternal Fresh is committed to sustainability, adhering to rigorous food safety standards and ensuring efficient logistics. With a reputation for reliability and excellence, Eternal Fresh is dedicated to showcasing Australia's finest produce worldwide.



**Company:** Five Fifty 5 Super Foods

**Contact**: Ryan Densley

E: ryan@555superfoods.com.au

T: +61 428 938 272

# **Five Fifty 5 Superfoods**

Regions Served: China, South-East Asia, Middle East, United Kingdom

Fruit Exported: Plums, Pears

**Supply Window:** January to April

**Company Profile:** FiveFifty5 Superfoods specialises in growing nutrient-rich stone and pome fruit, focusing on premium crops for health-conscious consumers. The company is committed to innovation, creating exclusive fruit varieties that ensure market differentiation and exceptional quality.

By combining sustainable practices with advanced agricultural techniques, FiveFifty5 Superfoods delivers produce that stands out in both taste and nutrition. With a vision to lead the industry, they are redefining the future of fruit production through a focus on health, quality, and sustainability.



# **Foster Stone Fruit**

Company: Foster Stonefruit

**Contact**: Brad Foster

E: fosterstonefruit@hotmail.com

**T:** +61 407 376 864

W: facebook.com/foster-stonefruit

Regions Served: China, India, Canada, Taiwan, Vietnam, Thailand, Singapore, Malaysia, Middle East,

**Fruit Exported:** White peach, yellow peach, black plum, white nectarine, yellow nectarine

**Supply Window:** November to March

**Company Profile:** Foster Stonefruit is a family-owned business that has been cultivating premium-quality stonefruit in Australia for over 20 years. Specialising in peaches, nectarines, and plums, the company takes pride in producing fruit that is bursting with flavour and freshness.

By combining hands-on experience with innovative farming practices, Foster Stonefruit ensures every piece of fruit meets exacting quality standards. Dedicated to sustainability and delivering exceptional produce, Foster Stonefruit serves both domestic and international markets with pride and care.



I.M. Sweet Australia Pty Ltd

Company: I. M. Sweet Australia

Contact: Dasha Sherif

E: imsweetaustralia@gmail.com

T: +61 402 435 578

Regions Served: China, South-East Asia, Canada

Fruit Exported: Plum, apricot

**Supply Window:** November to May

**Company Profile: I. M. Sweet Australia** is a premier exporter of top-quality plums and apricots from Victoria's Goulburn Valley. Committed to sustainability and food safety, all crops are grown under hail netting for protection. Their modern packing facilities and streamlined logistics guarantee peak freshness for international markets.

Known for their dedication to excellence, I. M. Sweet delivers some of Australia's finest summerfruit, combining expert growing practices with meticulous care to meet the highest standards of quality.



Company: Kalafatis Fresh Produce

**Contact:** Jimmy Kalafatis

T: +61 407 503 783

E: jimmy@kalafatis.com.au

W: www.kalafatisfreshproduce.com

# **Kalafatis Fresh Produce**

Regions Served: China, South-east Asia

Fruit Exported: Apricot, plum, cherry, apple, pear, and papple

Supply Window: November - April

**Company Profile:** Kalafatis Fresh Produce is a renowned supplier of premium-quality fresh fruits, specialising in summerfruit such as apricots and plums. Based in Australia, they pride themselves on delivering superior produce grown under strict quality and sustainability standards.

With decades of experience, Kalafatis Fresh Produce ensures exceptional taste and freshness for both domestic and international markets. Their commitment to excellence and innovation makes them a trusted partner for retailers, wholesalers, and consumers worldwide.



Company: Ky D-Pak Pty Ltd

Contact: Tony De Pasquale

T: +61 418 331 036

**E:** admin@kydpak.com.au

# **Ky D-Pak Pty Ltd**

Regions Served: China, South-East Asia

**Fruit Exported:** Plum, cherry

Supply Window: November to March

**Company Profile:** KyDpak Orchards is an established Australian grower and exporter of premium plums and cherries. Based in one of Australia's prime horticultural regions, the company is dedicated to producing high-quality fruit that meets the demands of international markets.

With a strong focus on sustainability, food safety, and superior flavour, KyDpak Orchards supplies fresh, flavourful produce to customers worldwide. Its commitment to excellence ensures reliability and satisfaction for all export partners.



# **Legacy Packing**

**Company:** Legacy Packing

Contact: Chris White

E: <a href="mailto:chrisw@legacypacking.com.au">chrisw@legacypacking.com.au</a>

**T:** +61 429 986 101

W: legacypackingaustralia.com

Regions Served: China, South-East Asia, UAE

Fruit Exported: Peaches, nectarines

Supply Window: December to March

**Company Profile:** Legacy Packing, located in Cobram, Victoria, specialises in packing premium locally grown citrus and stone fruit. Sourced from renowned regions including Cobram, Berrigan, Riverina, Sunraysia, and Riverland, their produce is distributed across local, domestic, and international markets.

As part of the AC Foods family, Legacy Packing is committed to delivering exceptional quality year-round. Operating from their facility at Cobram, they ensure consistent freshness and superior standards for customers worldwide.



Company: N&A / Sunland Fresh Fruit

Contact: Castle Chan, Export Assistant

E: castle@afpc.com.au

T: +61 415 717 067

W: nagroup.com.au

# **N&A / Sunland Fresh Fruit**

Regions Served: South-East Asia, Middle East

Fruit Exported: Nectarines, peaches, plums, apricots, apples, pears, persimmons

**Supply Window:** Late January to March

**Company Profile:** N&A Group and Sunland Fresh Fruit are renowned Australian producers and exporters of premium summerfruit, including peaches, nectarines, plums, and apricots. With a strong focus on quality and sustainability, these family-run businesses cultivate fruit in key regions like New South Wales and Victoria.

Their commitment to innovation and rigorous food safety standards ensures superior produce for both domestic and international markets. Known for reliability and excellence, they deliver fresh, flavourful summerfruit, highlighting Australia's reputation for world-class horticulture.



### Nutrafruit

**Company:** Nutrafruit

**Contact**: Breen Cowie, Fresh Fruit Operations

E: breenc@nutrafruit.com.au

T: +61 477 961 840

WhatsApp: +64 220 162 169

W: www.queengarnet.com

Regions Served: China, Southeast Asia, Middle East, North America

Fruit Exported: Queen Garnet plums

Supply Window: Late January to March

**Company Profile:** Nutrafruit is an Australian company dedicated to producing and marketing innovative, health-focused fruit products. Known for its exclusive rights to the Queen Garnet plum, a superfruit packed with antioxidants, Nutrafruit combines scientific research with sustainable farming practices.

The company works closely with growers to deliver high-quality produce that supports well-being and healthy lifestyles. With a commitment to innovation and nutrition, Nutrafruit continues to lead the way in developing premium functional foods for both domestic and global markets.



# **Montague Farms**

**Company:** Montague Farms

Contact: Joanna Frith, Export Manager

T: +61 439 675 427

**E:** joanna.f@montaguefarms.com.au

Contact: Andrew Fletcher, Export Manager

E: andrew.f@montaguefarms.com.au

**T:** +61 436 300 958

W: montaguefarms.com.au

Regions Served: China, South-East Asia, Vietnam, Canada, Middle East

Fruit Exported: Peach, nectarine, plum, apricot, cherry, citrus, grapes

Supply Window: November to April

**Company Profile:** Montague is one of Australia's most trusted and innovative fresh produce companies, specialising in premium summerfruit, including nectarines, peaches, plums, and apricots. With over 75 years of experience, Montague is committed to delivering exceptional quality fruit to global markets.

Headquartered in Narre Warren North, Victoria, and supported by state-of-the-art facilities, Montague focuses on sustainability, cutting-edge technology, and superior customer service. Known for its dedication to excellence, Montague continues to set the standard for premium fresh produce in Australia and worldwide. 1000 hectares of orchards



# P & A Vigliaturo Orchards

**Company:** P & A Vigliaturo **Contact:** Trish Vigliaturo

T: +61 418 174 367

**E:** trish@vigorchards.com.au

**W:** facebook.com/ardmonapackhouse Instagram/ardmona\_packhouse

Regions Served: China, Singapore, Malaysia, Philippines. Thailand, Hong Kong, Vietnam

Fruit Exported: Apricot, plum, pears

**Supply Window:** November to June

**Company Profile:** P & A Vigliaturo Orchards is a family-owned orchard in Ardmona, Victoria, with over 60 years of experience. Established by Charlie Vigliaturo, the business initially harvested grapes, apples, peaches, apricots, and pears before focusing on premium apricots and innovative packaging solutions.

Under David Vigliaturo's leadership since 2002, the orchard has expanded significantly, with advanced grading and packing technologies ensuring efficient operations and superior fruit quality. Supported by Trish Vigliaturo as Quality Control and HR Manager, the orchard continues to deliver excellence in every box.



#### **Red Leaf Fresh Fruits**

**Company:** Red Leaf Fresh Fruits

Contact: Ani Singh

**T:** +61 447 342 993

E: ani@redleaffreshfruits.com.au

W: redleaffreshfruits.com.au

Regions Served: China, Southeast Asia, Middle East, North America

Fruit Exported: Peaches, nectarines, plums, apricots

**Supply Window:** Mid-November to mid-March

**Company Profile:** Red Leaf Fresh Fruits are leaders in exporting premium Australian produce to global markets, including Asia, the Middle East, North America, and Europe. Specialising in fresh fruits and vegetables, they deliver exceptional quality through strategic grower partnerships and cutting-edge logistics.

Their focus on sustainability, innovation, and customer satisfaction ensures the produce meets the highest standards. With a commitment to excellence, Red Leaf Fresh Fruits are trusted names in Australia's agricultural export industry, showcasing the best of Australian farming.



**Company:** Tenfarms

**Contact:** Kris Boumbis - Business Manager **E:** boumbisk@tenfarms.com.au

**T:** +61 457 414 478

Contact: Simon Pendergast - Asia Sales Director

**E:** asia@tenfarms.com.au **T:** +84 347 371 511

WhatsApp: +61 473247080 Contact: Samantha Thomas - Export Operations

E. thomass@tenfarms.com.au

**T.** +61 481 205 392

Contact: David Holman - Director

E. holmand@tenfarms.com.au

**T.** +61 499 594 541

W: www.tenfarms.com.au

**Tenfarms** 

Regions Served: Asia, the Middle East, North America, and Europe.

Fruit Exported: Peach, nectarine, plum, apricot

**Supply Window:** Mid-November to mid-March

**Company Profile:** Ten Farms is a prominent Australian exporter renowned for its high-quality summerfruit, such as peaches, nectarines, plums, and apricots. Located in Victoria, they excel in sourcing top-quality produce from reliable growers and distributing it to vital markets in Asia, the Middle East, North America, and Europe.

With a commitment to sustainability, innovation, and strict food safety standards, Ten Farms guarantees that the freshest and most delicious summerfruit is delivered to international customers, further enhancing Australia's reputation for outstanding, world-class produce.



**Company:** Valley Fresh Cherries & Stonefruit

Contact: Barisha Batinich

E: admin@valleyfreshcherries.com.au

T: +61 407 206 887

W: www.valleyfreshcherries.com.au

# **Valley Fresh Cherries & Stonefruit**

Regions Served: China

Fruit Exported: Sugar plums

**Supply Window:** January - February

**Company Profile:** Valley Fresh Cherries and Stonefruit, based in New South Wales, Australia, is renowned for producing premium cherries and stonefruit. With a focus on quality and freshness, the company grows, harvests, and packs a wide range of varieties to meet local and international demand.

Committed to sustainability and innovation, Valley Fresh combines traditional farming values with modern techniques. Their dedication to excellence has earned them a reputation as a trusted supplier, delivering exceptional Australian fruit to markets worldwide.



V.F. Siciliano & Sons

Company: Siciliano & Sons

Contact: Joe Tullio, Export Manager -

China, Taiwan & Canada

E: joe@austfruits.com.au

**T:** +61 411 132 665

Contact: Vince Brullo, Export Manager -

Asia & Europe

**E:** <u>vince@austfruits.com.au</u>

T: +61 423 351 360

Contact: Ray Erwin Export Manager -

Middle East, India & Pacific

**Islands** 

**E**: ray@austfruits.com.au

T: +61 412 792 513

W: www.vfsfruits.com.au

Regions Served: China, SE Asia, Europe, Canada, Middle East, India, Pacific Islands

Fruit Exported: Nectarine, peach, plum, apricot, mandarin, grape

**Supply Window:** Mid-November to mid-March

**Company Profile:** Established in 1954, VF Siciliano & Sons is a family-owned Australian enterprise specialising in the cultivation and export of premium stone fruits, including nectarines, peaches, apricots, and plums.

Located in Woorinen North, Victoria, the company manages over 300 hectares of orchards, ensuring consistent quality and supply. With a state-of-the-art packing facility, they maintain stringent quality control from harvest to distribution. Through their export division, VFS Exports, they serve international markets such as China, Hong Kong, the UAE, Singapore, and Canada.



**Valley Pack Group** 

Company: Valley Pack Group

Contact: Taylor Hall

T: +61 408 380 503

**E:** taylor@valleypack.com.au

W: valleypack.com.au

Regions Served: China, Japan, Thailand, and Philippines

Fruit Exported: Apricot, nectarine, peach, plum, apple, pear, citrus, and grapes

**Supply Window:** November to April

**Company Profile:** Valley Pack Group is Australia's leading export load-out facility for premium summerfruit, specialising in delivering high-quality stonefruit to global markets. Based in Mooroopna, Victoria, Valley Pack operates state-of-the-art facilities, including 36 cool rooms and 45,000m³ of controlled atmosphere storage, ensuring exceptional freshness. Offering farm gate collection, treatment, and seamless delivery to ports, the company also provides expert freight forwarding services for both ocean and air freight. With advanced logistics, over 100 reefer plugs, and a dedicated fleet, Valley Pack is a trusted partner for growers and a leader in exporting superior Australian fruit.



## **WA Farm Direct**

Company: WA Farm Direct Pty Ltd

**Contact:** Justin Shield

Eustin.shield@wafarmdirect.com.au T:

+61 448 367 421

Contact: Jacky Kunze

**E:** jacky.kunze@wafarmdirect.com.au

**T:** +61 447 920 402

W: wafarmdirect.com.au

Regions Served: China, Hong Kong, Indonesia, Malaysia, Singapore, Thailand, Vietnam, UAE

Fruit Exported: Ondine® flat white peaches and nectarines, Regal'in round peaches and nectarines

Supply Window: Late November to March

**Company Profile: WA Farm Direct** is a leading marketer and exporter of premium fruit varieties in Australia. They are the exclusive exporter of Australian grown Regal'in® round peaches and nectarines and Ondine® flat peaches and nectarines.

WA Farm Direct is also the licensed marketer of Soluna™ apples and is a SunWorld® grape licensee. Representing top-tier brands, WA Farm Direct prides itself on delivering exceptional quality produce to domestic and international markets.



**Wandin Valley Farms** 

**Company:** Wandin Valley Farms

**Contact:** Reuben Jones

**E:** rjones@wandinvalleyfarms.com.au

T: +61 438 629 108

W: www.wandinvalleyfarms.com.au

Regions Served: China, SE Asia, Middle East

Fruit Exported: Cherry, cherry plum

Supply Window: October to January

**Company Profile:** Wandin Valley Farms, established in the early 1980s, is a renowned Australian grower specialising in premium cherries and cherry plums. With orchards located in key regions of Victoria and Tasmania, the farm produces high-quality fruit known for its exceptional flavour and freshness. Wandin Valley Farms has one of the longest supply windows for cherries in the southern hemisphere.

Combining traditional farming expertise with modern practices, Wandin Valley Farms ensures consistent supply to both domestic and international markets. Their dedication to innovation and sustainability has earned them a reputation as a trusted name in Australian cherry and cherry plum production.



Company: SHARP Fruit

Contact: Zack Ryan

**T:** +61 429 542 822

E: zack@sharpfruit.com.au

W: sharpfruit.com.au

Regions Served: Asia, Middle East, Europe, North America

**Fruit Exported:** Peach, nectarine, plum

**Supply Window:** Late November to April

**Company Profile: SHARP Fruit** specialises in premium summer fruit, including nectarines, peaches, and plums, renowned for their **exceptional flavour and quality.** With an annual production of 5,000 tons, they also offer an expanding citrus range featuring innovative and exciting varieties.

As a fourth-generation family business, SHARP Fruit blends tradition with innovation to uphold the **highest standards**. Their focus is on building long-term partnerships with like-minded customers, and is founded on shared values and ethical practices.



**Redland Premium Fruit** 

**Company:** Redland Premium Fruit

**Contact:** Jordan Bain **T:** +61 438 650 833

E: jbain@redlandfruit.com.au

W: www.redlandfruit.com.au

Regions Served: China, South-East Asia, India, Middle East, North America, New Zealand

Fruit Exported: Apricot, nectarine, peach, apple, pear, citrus, grapes, gold kiwi fruit

Supply Window: Stonefruit - November to April; Other fruit: year round

**Company Profile: Redland** is a 100% Australian owned fruit farming and packing enterprise headquartered in Brisbane, Queensland. Farming operations extend across Australia's Riverina, Sunraysia, Central Queensland & Western Australia regions. The company cultivates summer & winter fruit varietals across 3000 hectares.

In late 2023, Redland **expanded its operations** by acquiring Geoffrey Thompson Holdings Ltd in the Goulburn Valley. This strategic acquisition enhances their capacity to supply **high-quality produce** to both domestic and international markets.



**Conti Orchards** 

**Company:** J & D Conti **Contact:** Adrian Conti

E: contiorchards@gmail.com

T: +61 418 302 873

W: www.queengarnet.com

Regions Served: China, Southeast Asia, India, Middle East, North America, Europe

Fruit Exported: Apricot, nectarine, plum, peach, plum, apple, pear, lemon

**Supply Window:** November to April (*Stonefruit*)

**Company Profile:** # \ , based in Cobram, Victoria, is a premier exporter of , specialising in stone and pome fruit, and lemons. With a supply window from November to April for stone fruit, the company ensures a steady supply of premium produce across

Combining decades of experience with innovative practices, Conti Orchards is committed to delivering f to global markets.



# CrozAsia Pty Ltd

Company: CrosAzia Pty Ltd

Contact: John Cecic, General Manager

**E:** jcecic@crozasia.com.au

T: +61 412 348 642

**Contact:** Matt Sexton, Export Buyer/Trader

E: msexton@crozasia.com.au

**T:** +61 411 396 666 **W:** www.crozasia.com

Regions Served: China, Japan, Vietnam, Philippines, Southeast Asia, India, Middle East

Fruit Exported: Nectarine, Peach, Sugar Plum, Plum, Apricot, Citrus, Mango, Sweet Persimmon, Grapes

**Supply Window:** *Stonefruit:* November-March

**Company Profile:** Established in 1980 as Southern Cross Overseas, **CrozAsia** is one of Australia's longest-serving fresh produce exporters. Supplying the finest fruits and vegetables, CrozAsia has strong relationships with major growers and packers.

In partnership with **Kulani Pty Ltd**, a third-generation stonefruit grower in Swan Hill, Victoria, led by **Martin** and **Matthew Cutri**, they produce consistently **sweet**, **firm**, **and highly coloured** white and yellow-flesh nectarines and peaches, backed by extensive expertise in quality fruit production.



# Summerfruit Retailer Guide: Selection, storage and handling

This leaflet provides information on how to select the best summer stonefruit and maximise shelf life and eating quality. Summerfruit are particularly sensitive to being stored between 2 °C and 8 °C - doing so may result in storage disorders and loss of shelf life.

# Selection

#### PHYSICAL APPEARANCE

- Plums and nectarines come in a range of colours.
   Their colour dulls just before they are ready to eat.
- Apricots vary from yellow to orange and have a red 'blush'. Wait until they lose any green background before consuming.
- Stonefruit with a bright green background colour is immature. It will NOT ripen and will never be good to eat.
- Stonefruit should look good and be free of bruises.
- The sweetest nectarines have small light-coloured spots (speckle) on the top half (shown right).



Speckled nectarines are the sweetest.

Summerfruit are particularly sensitive to being stored between 2 °C and 8 °C. Doing so may result in storage disorders.

#### SMELL, TASTE AND TOUCH

- Fruit should have a delicate, sweet fragrance.
- Test the fruit daily to check its eating quality. If it's very firm and acidic to taste, the fruit is immature. If it's dry or mealy, it has been stored at the incorrect temperature and will not be good to eat.
- Firmness is a personal preference. Some people like their summerfruit firm and crunchy, while others prefer the fruit to be a bit riper. In general, summerfruit is best just as it starts to soften and should 'give' slightly when squeezed.



# Storage and handling

#### **TRANSPORT**

Transport in a refrigerated vehicle at 0 °C to 2 °C to maintain shelf life and quality.



Transport in refrigerated vehicles (pantechs)

22 °C to 27 °C	DANGER Too hot
15°C to 22°C	Ripening fruit is best at room temperature
8°C to 15°C	Fruit ripens slowly
2°C to 8°C	DANGER  Never store fruit between 2 °C to 8 °C - this causes fruit to become dry and mealy
0°Cto2°C	Keep fruit between 0 °C to 2 °C for longer storage to maintain quality
<0°C	DANGER Never store below 0 °C

#### STORAGE

- Store at 0 °C to 2 °C place at back of coolroom to maintain temperature and minimise fluctuations.
- Avoid storing Summerfruit between 2 °C and 8 °C: Fruit will not ripen naturally and may exhibit internal disorders upon ripening, such as flesh browning, bleeding, rubberiness, or mealiness (loss of juice).
- Fruit stored at higher temperatures (e.g. 20 °C+) will ripen faster so it needs to be consumed within 48 h.
- Fruit should not be stored beyond its normal storage life of between two and six weeks, depending on variety, maturity, and storage conditions.

#### HANDLING

- Stonefruit bruises easily minimise handling by displaying it in the original trays. Avoid stacking fruit more than 2 deep when loose.
- Fruit that has been bruised by squeezing or dropping should be discarded.
- Brown Rot is a fungal disease usually found around the stem. Discard fruit with brown rot as it can transfer to other fruit.
- Only keep enough fruit for 2-3 days of sales to avoid the quality deteriorating.





# Summerfruit ordering guidelines

#### **Product**

- Fruit type (peach, nectarine, apricot, plum)
- Flesh type (white, yellow, black, red)

#### Timing and variety

The Summerfruit season begins in November and ends in April. To extend the season many varieties are grown in succession, with each variety available for approximately one month.

#### Airfreight and seafreight configurations

- AKE Airfreight 130 cartons
- PMC Airfreight 400 cartons
- 20' Container 8.6 tonnes 864 cartons
- 40' Container 20 tonnes 2028 cartons

#### Quantity and packaging

- 4kg Single layer tray (by count)
- 10kg bulk fill carton (by weight)

4 KG TRA	ΑY	10 KG CARTON		
Count	mm	Count	mm	
32	60	105	57	
30	63	99	58	
28	67	90	60	
25	69	81	63	
23	72	72/75	65	
20	75	68	67	
18	78	60/63	69	
16	82	56	72	
14	86	48/50	75	
12	90			

#### **IRRADIATION:**

- All markets other than Vietnam have no irradiation packaging restrictions. i.e. any box can be treated
- Indonesia: all summerfruit (peaches, plums, apricots, nectarines)
- Domestic (ICA55): all summerfruit (peaches, plums, apricots, nectarines)

Approved irradiation carton description and pallet configuration for PEACHES & NECTARINES to Vietnam

CARTON TYPE	CARTONS PER LAYER	HEIGHT (CM)	LENGTH (CM)	WIDTH (CM)	CARTONS PER PALLET
3 Kg	12	9.5	28	36.5	168
3.75 Kg	8	9.3	37	43	200
5 Kg	10	14	42	26	106
7 Kg	8	14	42.5	35.5	96
10 Kg	8	15	37	44	96
10 Kg	6	12.3	57.2	38.5	94
6 x 2 Kg (gift)	8	27	31	52	96

Approved irradiation carton description and pallet configuration for PLUMS to Vietnam

CARTON TYPE	CARTONS PER LAYER	HEIGHT (CM)	LENGTH (CM)	WIDTH (CM)	CARTONS PER PALLET
3.75 Kg	8	8	36	43	192
5 Kg	16	13	42	27	160
5 Kg (TBA)					
10 Kg	12	16	36	43	96
6 x 2 Kg (gift)	4	34	38	29	48

#### Approximate minimum transit time in days (LCL Cargo, port to port only).

ORIGIN	SHANG HAI (China)	HONG KONG (China)	KEELUNG (Taiwan)	JEBEL ALI (UAE)	SINGA - PORE	PORT KLANG (Malaysia)	HO CHI MINH (Vietnam)	LAEM CHABANG (Thailand)	JAKARTA (Indonesia
Sydney	21	18	18	32	15	17	23	22	13
Melbourne	21	16-	18	29	16	15	18	18	10
Brisbane	16	12	26	35	13	20	30	14	16
Adeliade	21	21	27	31	11	15	18	16	12
Freemantle	22	17	25	30	6	10	14	14	14
Hobart	22	18	18	32	15	17	N/A	18	18



For more information, or to discuss your specific ordering needs, please speak to your Australian summer stonefruit exporter

# PEACH, NECTARINE, PLUM & APRICOT: EXPORT PATHWAYS FROM AUSTRALIA

		Non PFA regions					
	Recognised fruit fly PFA	No treatment	Cold Treatment	Methyl bromide	Irradiation		
Bahrain	N/A	<b>√</b>	N/A	N/A	×		
Canada	×	×	×	✓	×		
China	<b>√</b>	×	✓	✓ ex Plum & Apricot (Mbe+CT)	×		
European Union	✓	×	✓	✓	×		
Fiji	✓	×	✓	✓	×		
Hong Kong	N/A	✓	N/A	N/A	N/A		
India	✓	×	✓	✓	×		
Indonesia	×	×	✓	✓	✓		
Jordan - peaches & nectarines only	N/A	✓	N/A	N/A	N/A		
Kuwait	N/A	✓	N/A	N/A	N/A		
Malaysia	N/A	✓	N/A	N/A	N/A		
Philippines	✓	×	✓	×	×		
Qatar	N/A	✓	N/A	N/A	N/A		
Saudi Arabia	N/A	✓	N/A	N/A	N/A		
Singapore	N/A	✓	N/A	N/A	N/A		
Taiwan - peaches & nectarines only	✓	×	✓	×	×		
Thailand	✓	×	✓	×	×		
UAE	N/A	✓	N/A	N/A	N/A		
Vietnam - peaches, plums and nectarines only	N/A	×	✓	×	<b>√</b>		

Detailed market access information can be found by accessing the Department of Agriculture, Fisheries and Forestry Manual of Importing Country Requirements (MICoR) database - micor.agriculture.gov.au





